



\$6M → \$130M

Revenue target pathway by the end of FY2028 (Sept)



100% Channel Focused

280+ active channel partners globally



ARR Engine

C\$10.7M in ARR (Managed Services & SD-WAN)



**~C\$3.6M–C\$4.1M in
Annual Cost Cuts**

Fully in effect by Sept 30, 2026



TTGI AT A GLANCE

Doug Childress, CEO
Ralph Garcea, Chairman

investor.relations@ttgi.io

August 2026

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What We Do — We empower the Partner to better service the Customer

We empower the partner with more products and services to better service the end customer. Turnium gives them a reliable & secure network layer; Insentra advises, designs, runs and supports it and we earn recurring revenue on every deal.

TTGI We power the partner, we co-own the customer

Turnium — SD-WAN (Software-Defined Wide Area Network)

white-label private network · **recurring (SaaS)**

Insentra — Professional Services

IT design & consulting · **project-based consulting — typically reoccurring**

Insentra — Managed Services

runs & supports every device 24/7 · **recurring (monthly)**

Insentra — Software (IGEL & AvePoint)

licence renewals · **reoccurring (annual)**

Our Partner leverages our brands to better serve, their customers

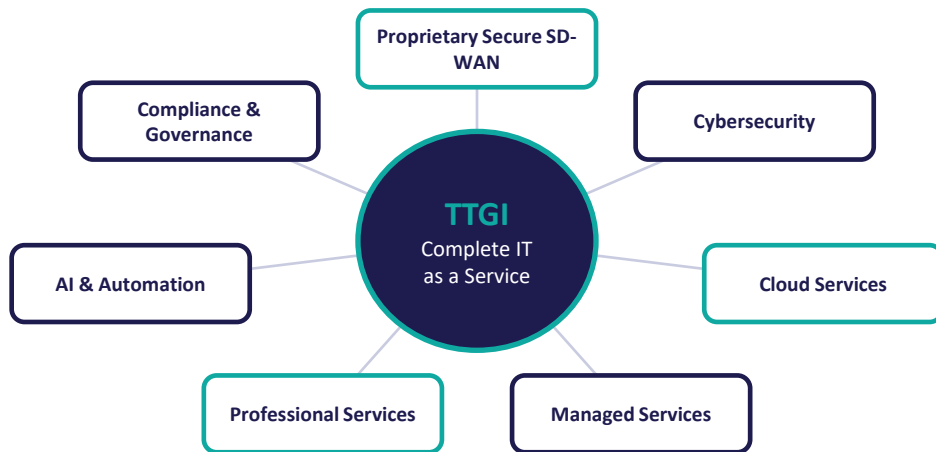
We empower the Partner with more products and services to help the **Partner** win more business and deliver more value to their **Customer**.

The Customer works with the partner they trust

SME Business buys a complete solution from the partner it already trusts.

◀ **Recurring & reoccurring revenue flows back on every deal — for the life of the customer.**

Store-brand model: we're the factory, the partner is the store, the customer is the shopper.



OUR ROLE — CHANNEL ONLY · PARTNER FIRST · NO CONFLICT

We don't compete — we complete.

Instant, proven capability — partners win complex deals they'd otherwise walk away from.

We make partners bigger, faster — augment or become part of their team.

PARTNER ADVANTAGE

94% retention · **8-yr** avg engagement

*Contracted, renewal-driven revenue. Partners stay because the platform becomes indispensable — **Partner Obsessed™**.*

ONE PARTNER · COMPLETE STACK

Replaces 6–8 fragmented vendors with a single, unified technology partner — enterprise-grade IT, a scalable revenue stream.

LEVERAGING PARTNER ALLIANCES

We have solutions in place that leverage our partners' capabilities e.g. (Illuminate, Insight, SASE) deployed across our global partner network.

COMPOUNDING REVENUE · 94% RETENTION

As the platform deepens across the customer network, revenue grows without proportionate cost; partners stay ~8 years.

A Global Technology Network – Built to Scale

2023 → TODAY

C\$5M→C\$30M+

Revenue in under 3 years

FY2028 TARGET

~C\$130M / ~C\$16M

Revenue / EBITDA

280+

Contracted global partners

41.2%

FY2027 Revenue contracted

25~30%

Organic Growth FY2027

GROWTH THROUGH ACQUISITIONS

A global network built to scale.

■ #1 - Insentra — Completed in Feb 2026

Foundational acquisition lifts revenue to C\$30M+; +200 partners, 38% GM stream, senior management depth.

■ #2 - Targeting Acquisition with +\$60-70M in Revenue

Add partners to our 100%-channel focused strategy; potentially tripling our revenue

■ #3 - Future - Multiple targets identified to get us to C\$250M in Revenue run-rate

Managed services, AI, cybersecurity & geographic expansion — evaluated against the integration playbook.

CAPITAL STRUCTURE · TSXV: TTGI

Management & Board **21.6%**

Strategic Investors **22.5%**

Total insider alignment **44.1%**

Public float **55.9%**

STRATEGICS & INSIDERS

3x Family Offices (Australia, Cyprus and Dubai)

Investors involved in previous transactions (QUIS, PTG, CTS); and committed to the longer-term strategy

READY TO SCALE

- Revenue C\$2M+ → C\$8M+ per quarter by Sep 30/26 (FYE).
- Organic growth 25–30% expected in FY2027, driven by partner cross-sell.
- Adj. EBITDA positive expected by FQ1 2027; growing to C\$1.5–C\$2M per quarter by FQ1 2028.
- **Revenues:** ~C\$10.7M recurring revenue (Managed Services & SD-WAN); C\$2.2M Work in progress; C\$2.6M software Reoccurring

LEADERSHIP

CEO Doug Childress — 40+ years in B2B technology & managed services; serial entrepreneur; co-founded a carrier-grade MSP sold to ASX-listed BigAir Group (2013). Playbook: acquire, integrate, cross-sell, repeat.

Executive Leadership Team (ELT) — 150+ years of technology experience across 8 senior executives with proven skills and thought leadership.

The ARR Engine: High-Quality Recurring Revenue

THE ARR ENGINE ✓ ~C\$10.7M recurring revenue (ARR) + C\$2.6M Annual Software Renewals = C\$13.2M Total ARR & Software

Annual Recurring Revenue, stacked:

Insentra **C\$7.37M**

Turnium **C\$3.34M**

= **~C\$10.7M** ARR

Insentra *global · contracted · sticky*

C\$7.37M

ARR — MRR C\$614K, annualized

C\$2.2M

Work in Progress (future revenue)

42

contracts · 15 are 5+ years · largest \$3.4M

to 2030

multi-year terms · ~13 mo avg remaining

4 countries

US 53% · AU 25% · UK 20% · CA 2%

Turnium *organic · recurring · diversified*

C\$3.34M

ARR — MRR C\$279K, annualized

106

active recurring customers

44 mo

stable billing: ~C\$257K → ~C\$279K/mo

~17%

largest customer — low concentration

5 markets

US 39% · CA 22% · AU 16% · UK 12% · Other 11%

~C\$10.7M of contracted recurring revenue (ARR) anchors a ~C\$30M run-rate the market values at just ~C\$14M **≈ 0.5× revenue**

Diversified by HQ country: **US 49% · Australia 22% · UK 18% · Canada 8% · Other 3%**

Insentra ARR = contracted ARR (C\$7.4M) in managed-services contracts; plus work in progress = total remaining contracted value (C\$2.2M), plus Software of (C\$2.6M) for a total of C\$12.2M towards FY2027. Turnium ARR = contracted ARR (C\$2.3M) from 44 months of billing history across 106 active customers. Combined ARR, work in progress and software ~C\$14.5M for FY2027 (Sep 30); excludes non-core (held for divestiture; ~-C\$0.18M/mo EBITDA). Geography by customer HQ country; smaller customers' HQ inferred from company name. Figures approximate; Insentra as provided, Turnium in CAD. Forward-looking; actual results may differ.

84.5%

of next-year's ARR revenue is already under contract

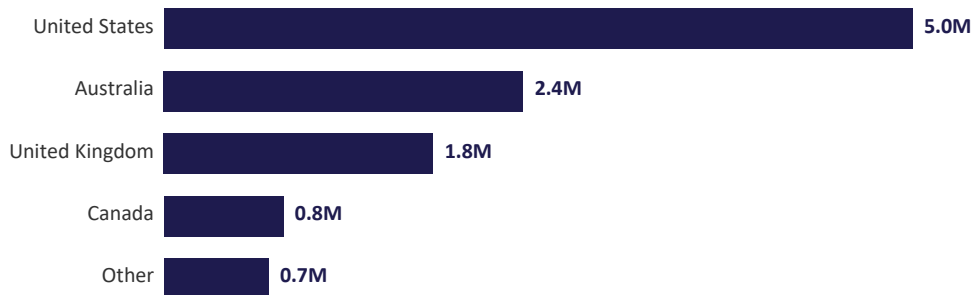
→ ~98% covered with normal renewals (gross churn under 0.015%).



84.5% under contract today



ARR by country (HQ) — C\$M



ARR shown in Canadian dollars, converted from local billing currencies at prevailing FX rates. 84.5% of forward revenue is contracted, time-weighted over the next 12 months. Credit tiers indicative; based on public information.

CHURN & RETENTION

Turnium OEM	< 0.0025%
Turnium Managed	< 0.015%
Insentra	< 0.001%
» 100% gross revenue retention.	

PARTNER'S AVERAGE CUSTOMER CONTRACT TERM

~3.0 yrs average tenure

Conservative floor (1 Jul 2023 basis); actuals run back to 2011 (Comms365). 107 of 150 customers evergreen / rolling.

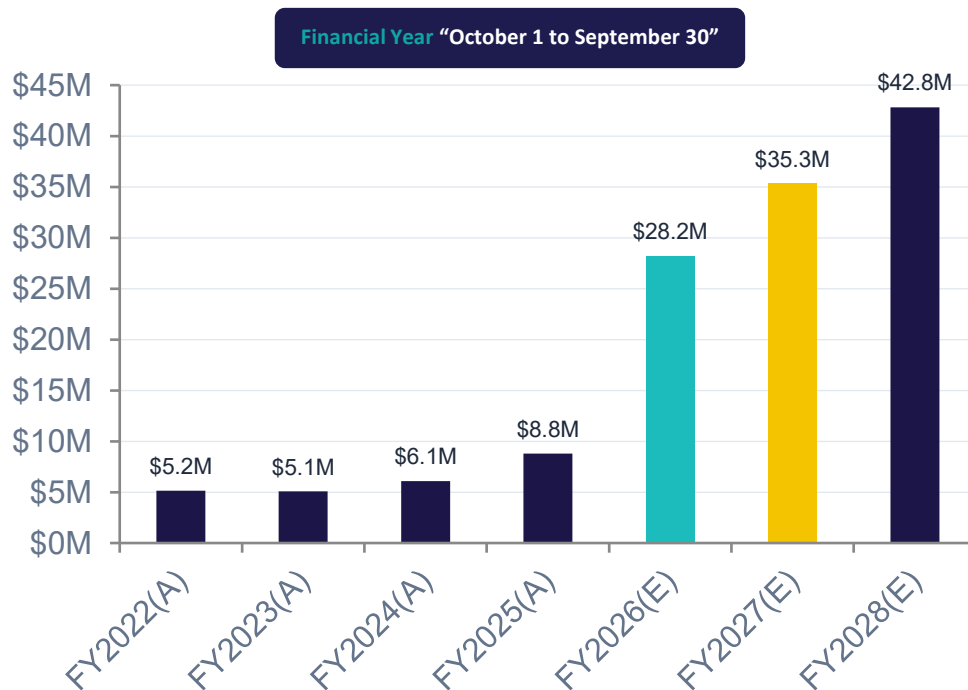
CONCENTRATION & CREDIT

No single obligor > 11% of ARR

Top 20 ≈ 71% · 123 smaller obligors ≈ 29% · 0% expired

Blue-chip book: Across multiple industries including Financial Services, Healthcare, Government, Mining, Manufacturing, Food Distribution and Technology.

Organic Revenue Growth



FY2026E reflects consolidation of Insentra from October 1, 2025.

(A) Actuals | (E) Analyst estimates — Organic growth only

Path to 20% Adj. EBITDA

Four levers. Today → FY2028 (Sept)

01

Shared services consolidation

Fixed back-office cost now absorbed across 3× the revenue base post-Insentra

02

SD-WAN margin contribution

70%+ GM product scales with near-zero incremental COGS as partner count grows

03

Acquisition EBITDA add-on

Each acquired entity contributes positive EBITDA on day one — no rebuild required

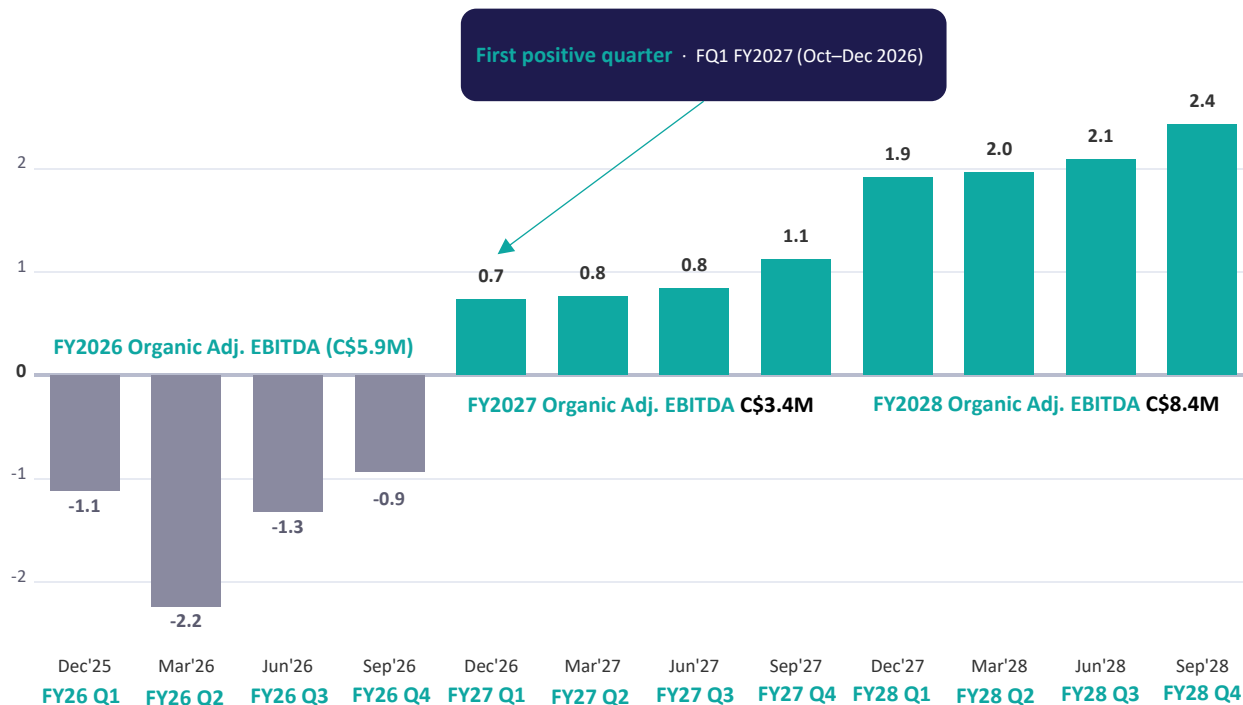
04

Vendor contract consolidation

Group purchasing across subsidiaries expected to compress vendor costs 15–20%

Targeting a Path to Profitability — the EBITDA Inflection Organically

Organic business (Turnium + Insentra) — Adjusted EBITDA by quarter · C\$M · per analyst estimates · FYE 30 Sep



Existing Business “Pre-Acquisition”

ANNUAL Adj. EBITDA

FY2026E —C\$5.9M

FY2027E +C\$3.4M

FY2028E +C\$8.4M

FY2029E +C\$12.6M

Negative → positive from FQ1 FY2027 (Dec 26), then compounding.

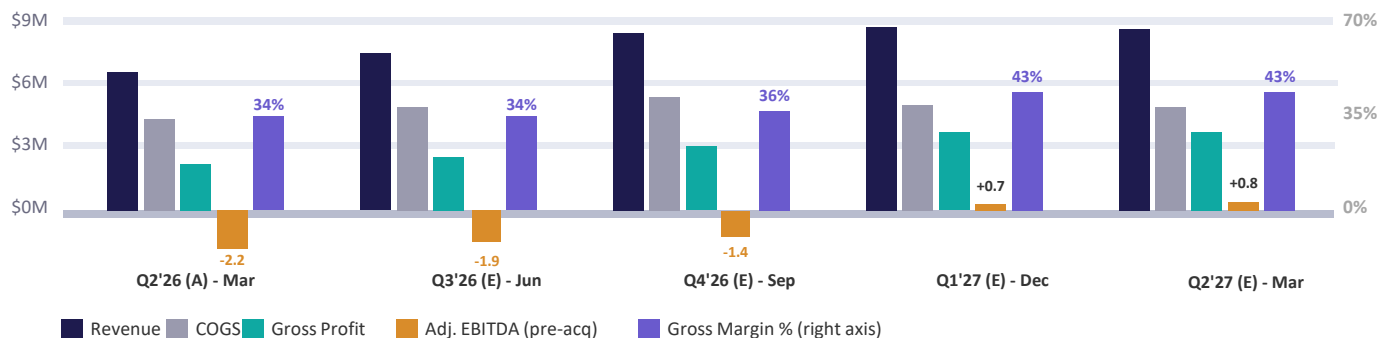
Existing Business “Pre-Acquisition”

Excludes C\$3.6M–C\$4.1M in potential annual savings from planned cost cutting initiatives

Source: Q1–Q3 FY26 actuals (Q3 FY26 preliminary, unaudited — 28 Jul 2026 release); forward quarters per independent analyst model (May 2026, FQ2 update). Figures in Canadian dollars; organic Turnium + Insentra, excludes any acquisition. Forward-looking; actual results may differ.

- › Current 12 Month Revenue Run Rate is over C\$33M
- › Physical presence increased in Australia, UK and US
- › 7-8 acquisition targets in pipeline (MSPs, cybersecurity, AI services, geographic expansion)
- › TTGI's Proprietary Secure SD-WAN is critical as *Connectivity Matters*.
- › 280+ Partners with global reach cross selling TTGI's products & services
- › Increased scale also increases our potential business opportunity with Microsoft CSP/Citrix/ Broadcom/VMware

TTGI • Analyst Estimates for Quarterly Revenue, Margin & EBITDA (organic • pre-acquisition)



12-month forward run-rate ≈ C\$33.7M revenue • C\$13.1M gross profit • ~39% gross margin

(A) reported actuals to Q3 FY26 (Q3 preliminary, unaudited) • (C) company guidance Q4 FY26 • (E) eResearch analyst estimates Q1 FY27 onward. Gross margin steps down as lower-margin acquisitions consolidate, then rebuilds via high-margin cross-sell. • Q1'26 = Turnium standalone (pre-Insentra)

Canadian Small-Cap Technology & Global IT Services

Canadian Small Cap Technology

		Price 04-Aug-26	EV (\$M)	GM % 2026	EBITDA % 2026		EV/Sales 2026		Revenue (\$M)			Rev Growth	
						2025		2027	2025	2026	2027	26E/25E	27E/26E
Kneat	KSI-CA	\$6.48	596.0	61%	19%	9.4	7.6	6.1	63.3	78.6	97.5	24%	24%
Vecima Networks	VCM-CA	\$13.00	376.3	38%	17%	1.3	1.3	1.0	285.9	295.3	381.2	3%	29%
Vitalhub	VHI-CA	\$7.09	340.9	66%	26%	3.1	2.6	2.4	109.0	131.9	143.8	21%	9%
Sangoma Technologies	STC-CA	\$5.52	217.2	78%	16%	0.7	0.8	0.7	326.7	287.4	294.5	-12%	2%
Haivision Systems	HAI-CA	\$4.22	109.9	71%	7%	0.8	0.8	0.7	137.6	141.1	152.8	3%	8%
Gatekeeper Systems	GSI-CA	\$1.64	174.7	31%	8%	5.5	4.2	2.6	31.8	41.9	66.3	32%	58%
Sylogist	SYZ-CA	\$3.27	91.5	61%	12%	1.5	1.5	1.4	62.2	59.8	64.0	-4%	7%
Intermap Technologies	IMP-CA	\$0.99	48.1	47%	28%	3.3	1.1	0.7	14.7	42.8	67.3	191%	57%
Canadian Averages:				57%	17%	3.2	2.5	2.0	128.9	134.9	158.4	32%	24%

Global IT Services

Softcat Plc	SCT-GB	\$19.49	3752.5	28%	12%	2.6	2.1	2.1	1458.4	1758.6	1801.5	21%	2%
Bytes Technology Group	BYIT-GB	\$4.08	912.5	70%	28%	4.1	3.8	3.5	220.6	240.3	261.5	9%	9%
Kainos Group	KNOS-GB	\$8.94	999.0	40%	16%	2.3	2.0	1.8	431.1	504.4	551.0	17%	9%
Hackett Group	HCKT-US	\$11.29	360.2	42%	21%	1.2	1.3	1.2	300.8	280.5	294.4	-7%	5%
Huron Consulting	HURN-US	\$152.78	3336.9	29%	15%	2.0	1.8	1.6	1662.8	1872.0	2040.0	13%	9%
Alythia	ALYA-CA	\$1.25	236.2	35%	9%	0.5	0.5	0.5	477.4	460.9	474.4	-3%	3%
Pivotree	PVT-CA	\$1.48	30.2	55%	7%	0.5	0.5	0.5	66.8	55.4	60.6	-17%	9%
NTG Clarity	NCI-CA	\$0.79	41.6	32%	13%	0.5	0.4	0.4	83.4	93.5	106.0	12%	13%
Global Averages:				41%	15%	1.7	1.6	1.5	587.7	658.2	698.7	6%	8%

Turnium	TTGI-CA	\$0.050	\$23.0	45%	15%	2.7	0.7	0.6	8.5	31.5	39.4	271%	25%
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Source: FactSet, August 4, 2026. Past performance is not indicative of future results. This is not financial advice.

TTGI vs. THE FIELD

ORGANIC REV. GROWTH

~25-30%

FY2027E · partner cross-sell

GROSS MARGIN

~25-35%

run-rate; dips as acquisitions add scale at lower margin, then rebuilds via cross-sell

ADJ. EBITDA

→ 15-20%

target · positive FQ1 FY27

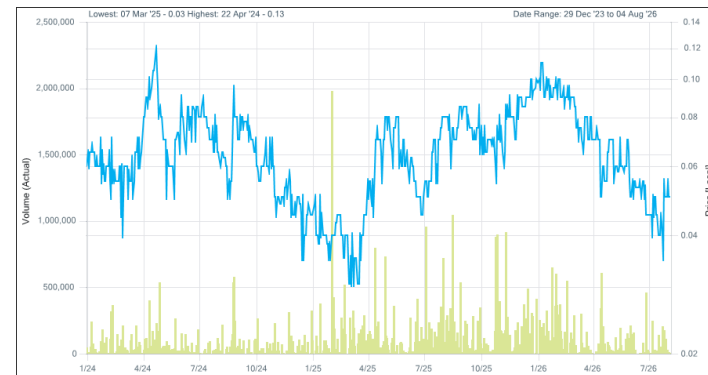
Capital Structure

Capitalization & market data · August 4, 2026 (C\$0.05) · TSXV: TTGI · FSE: E48

Capitalization	Shares	Value (C\$)
Common shares issued & outstanding	213,105,657	\$10,655,283
Earnout shares (Max potential – not issued yet)	38,500,000	\$1,925,000
Share capital (diluted)	251,605,657	\$12,580,283
Convertible debenture — \$2.53M @ \$0.08/\$0.10	31,662,500	—
Stock options — WAEP \$0.19	16,575,440	\$3,149,334
Warrants — WAEP \$0.13	108,433,396	\$14,096,341
Share capital (fully diluted)	408,276,993	\$17,245,675

Ownership	Shares	%
Management & insiders	54,447,846	21.6%
Strategic investors	56,454,765	22.5%
Combined alignment	110,902,611	44.1%

Share Price & Volume (as of August 4, 2026)



Share price

C\$0.050

Total debt

C\$12.06M

Debt / EBITDA (2027E/2028E)

2.0x / 0.94x ⁽¹⁾

Insider + strategic

44.1%

(1) Pro-forma Acquisition #1



Doug Childress

CEO & Director

Brings 40+ years of leadership in channel, managed services and B2B technology, and is the driving force behind the current strategy. Doug leads TTGI with a clear mandate: to accelerate the growth of its subsidiary businesses and deliver compounding value for shareholders across its Technology-as-a-Service (TaaS) portfolio.

THE TEAM



Aldo Gallone



Craig Pringle



Josh Hicks



Konstantin L.



Matt Synnott



Peter Brownsdon



Ronnie Altit



Susanne King

Executive Leadership Team (ELT)

Eight senior leaders · 150+ years of combined technology leadership

- **Aldo Gallone** — **SVP Global Strategy & Partnerships**. Co-founded & exited SwingTrack (Visual Sports); led IBM Canada's national cloud business; helped double Scalar Decisions in two years.
- **Craig Pringle** — **VP Global Services**. 20+ yrs professional & managed services (ex-Ensyst/Optus); joined Insentra 2019; owns services P&L across ANZ, EMEA & Americas.
- **Josh Hicks** — **VP Global Product & Development**. 11+ yrs at Turnium (ex-Microsoft) — most tenured leader; owns the SD-WAN & TaaS product roadmap and engineering.
- **Konstantin Lichtenwald** — **Chief Financial Officer**. 15+ yrs public-company finance, capital markets & M&A; Managing Director of Zeus Capital; began at Ernst & Young, Stuttgart.
- **Matthew Synnott** — **VP Global Finance**. 30+ yrs IT/media/services finance; CFO of Insentra AU/US/UK; CPA Australia; drives group financial integration.
- **Peter Brownsdon** — **SVP Operations**. 8 yrs at ASX-listed Superloop (Commercial Facilities Mgr); joined Claratti 2023; leads group operational execution.
- **Ronnie Altit** — **SVP Sales & Marketing**. Co-founder & CEO of Insentra (16 yrs); ex-Credit Suisse First Boston (Australian CIO); ARN Hall of Fame, 2017.
- **Susanne King** — **VP Marketing**. Built Insentra's marketing as CMO; ex-ipac (AMP) & Anthony Robbins Companies; leads brand, IR comms & demand generation.

Public-company governance · TSXV-listed · long-term aligned (Insiders / Strategics hold ~44.1%)



Doug Childress

Chief Executive Officer

Experienced company director with 40 years as a technologist, 26 of them as Chairman & CEO. Deep technical knowledge, proven leadership and unwavering drive to take Turnium into its next growth phase.



Ralph Garcea

Chairman · P.Eng, MBA

Co-founded Focus Merchant Group (2018); 22+ years in senior roles at major investment firms and boutiques. Aerospace engineer and former software-division lead. Former director of TSX-listed Converge Technology Solutions; director of TSXV-listed Edgewater Wireless.



Craig Pentland

Director

25+ years in public accounting. CA, CPA, CTA and MBA. Currently a director of SLS Advisory, Margosa Graphite Ltd and CGS Australia Ltd.



Jim Lovie

Director

Private and public director roles alongside senior executive positions at Xerox, Bell Canada and, most recently, Rogers Communications as EVP Sales & Service. Deep communications-sector, sales and distribution expertise.



Paul Pagliaro

Director

Long-time entrepreneur and senior executive in financial services and software. Held senior roles across a Constellation Software (TSX:CSU) operating group — Corporate Director BD/M&A to VP Strategic Initiatives across six vertical-market software firms — and was CEO of GuestVision Software.



C\$130M with C\$16M EBITDA

Proforma Target 1 by the end of FY2028 (Sept)



Gross Margins 25-35%

Improving to 35-45% through cross selling efforts



ARR Engine C\$99M

Post acquisition of Target 1 - Group ARR (MRR +
Reoccurring)



TTGI AT A GLANCE

Ralph Garcea, Chairman

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