

# **Invest in the Global Technology Market**

# Let's get IT done.

Wholesale B2B Technology as a Service Provider

TSXV:TTGI; E48-FSE



www.ttgi.io

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Turnium Technology Group, Inc. (the "Corporation") may sell its securities in the United States on a private placement basis, pursuant to an exemption from the registration requirements of the United States Securities Act of 1933, as amended (the "Securities Act"). Therefore, the securities of the Corporation described herein have not been and will not be registered under any the Securities Act or any state securities laws and may not be offered and sold in the United States, except that securities may be offered and sold to an investor that is an "institutional accredited investor" as defined in Regulation D or a Qualified Institutional Buyer as defined in Rule 144A(a)(1) under the Securities Act. Prospective investors will be required to represent, among other things, that they qualify as an "institutional accredited investors" or Qualified Institutional Investor and are familiar with and understand the terms of the offering and the applicable resale restrictions and have all requisite authority to make such investment.

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To the extent any forward-looking statement in this Presentation constitutes "future-oriented financial information" or "financial outlooks" within the meaning of applicable Canadian securities laws, such information is being provided to demonstrate the anticipated market penetration and the reader is cautioned that this information may not be appropriate for any other purpose and the reader should not place undue reliance on such future-oriented financial information and financial outlooks. Future oriented financial information and financial outlooks, as with forward-looking statements generally, are, without limitation, based on the assumptions and subject to the risks set out above. The Corporation's actual financial position and results of operations may differ materially from management's current expectations and, as a result, the Corporation's revenue and expenses. The Corporation's financial projections were not prepared with a view toward compliance with published guidelines of international financial reporting standards and have not been examined, reviewed or compiled by the Corporation's accountants or auditors. The Corporation's financial projections represent management's estimates as of the dates indicated thereon.



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Certain statements contained in this presentation constitute forward-looking statements. The words "anticipate", "continue", "estimate", "expect", "may", "will", "project", "should", "believe" and similar expressions typically are used to identify forward-looking statements. The use of forward-looking statements reflects our current views, expectations, estimates and/or projections with respect to our performance, business and future events, and in this presentation includes statements relating to, among others; expectations regarding our business; expectations relating to our business goals, objectives and schedules; expectations relating to our financial performance and margins; expectations relating to our use of proceeds; and expectations relating to market trends and potential opportunities. Forward-looking statements are based on the then-current expectations, forecasts and assumptions about the business and the industry and markets in which we operate, including, among others: that there will be no unforeseen delays, disruptions or market forces negatively affecting our business operations; that the market conditions for wireless technologies will follow expected trends; and that there will be no regulation or law that will prevent us from operating our business. Forward- looking statements are not guarantees of future performance and involve risks, uncertainties and assumptions which are difficult to predict, including, without limitation: that we may experience unforeseen delays, financing difficulties or costs that will impact our operations, financial performance or liquidity; that we will not be able to acquire necessary funds for general working capital and will be required to rely on the sale of equity for such funds; that we will not be able to advance our business plan or continue operations; that we experience technical or operating difficulties in connection with business activities; that we have difficulties obtaining or renewing our necessary licenses and permits; that new technology or services may make our hardware and equipment obsolete and it may be cost-prohibitive to upgrade and bring our hardware and equipment up to competitive standards; risks relating to market acceptance and demand for new and existing products; technological and product development risks; and those risks relating to the occurrence of natural disasters, hostilities, acts of war or terrorism, our reputation, competition, employee relations, changes in the markets in which we operate or intend to operate generally, potential downturns in economic conditions, foreign

exchange fluctuations, fluctuations in the currency markets, inflationary pressures, changes in interest rates, changes in regulatory requirements which may alter or prohibit investment in our business, or changes in national and local government legislation, taxation, controls, regulations and political or economic developments in Canada or any other country in which we operate or intend to operate. These risks, as well as others, could cause actual results and events to differ materially from those anticipated in such forward-looking statements. Accordingly, readers should not place undue reliance on forward-looking statements and information, which are qualified in their entirety by this cautionary statement. These statements speak only as of the date of this presentation and we do not undertake any obligations to update such forward-looking statements, except as required by applicable securities law.

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## **About TTGI**

Turnium Technology Group Inc (TTGI), headquartered in Vancouver, British Columbia

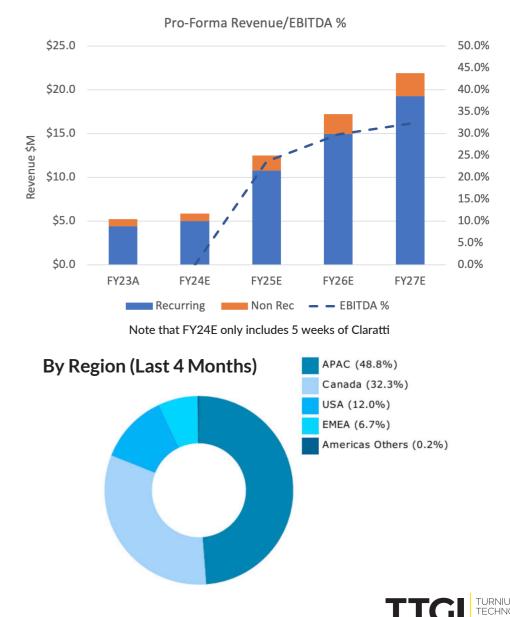


TTGI is dual listed on the Toronto Venture Exchange as (TTGI) & the Frankfurt Stock Exchange as (E48)

- Turnium is a competitive secure SD-WAN productcompany, sold through Channel partners
- Claratti is a competitive Technology as a Service (TaaS) platform, sold through Channel partners

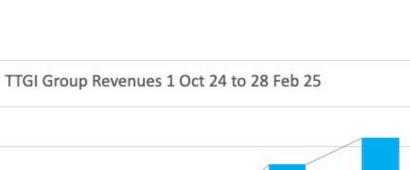
Claratti has developed an A.I. driven Marketing & Sales
 Engine as a Service, which will accelerate the lead
 generation and sales process for our Channel partners

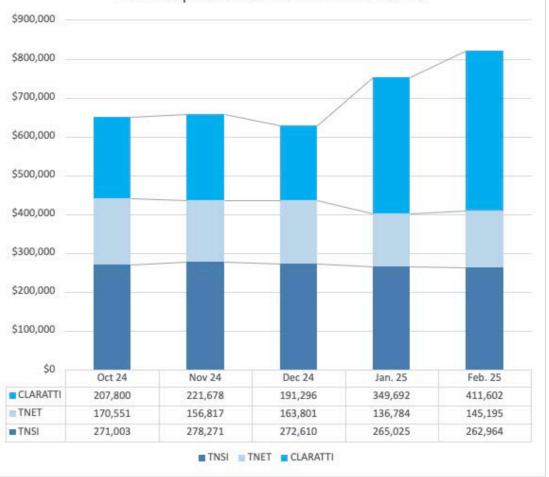
Both companies sell their products/solutions via **their Channel partners who have the relationships with the end customers.** 



# Q1 & Q2 Highlights

- Streamlined operations which resulted in a headcount reduction of ~20% & back office annualized savings of \$1.1M
- Raised \$1.1M via Convertible Debentures which freed up supplier credit holds
- Q1 revenue increased by 27% Q/Q, from \$1.55M in Q4 to ~ \$1.97M in Q1; with blended Gross Margin of 68% across the group
- Claratti won an annual contract renewal from Tyro Payments; as revenue continues to grow Q/Q
- Claratti is leading the way, generating over 40% of the Group's Quarterly revenues with over \$3.2M in Pipeline opportunities.
- EBITDA continues to improve Q/Q, and we should have positive Group EBITDA for fiscal Q4







# Go To Market



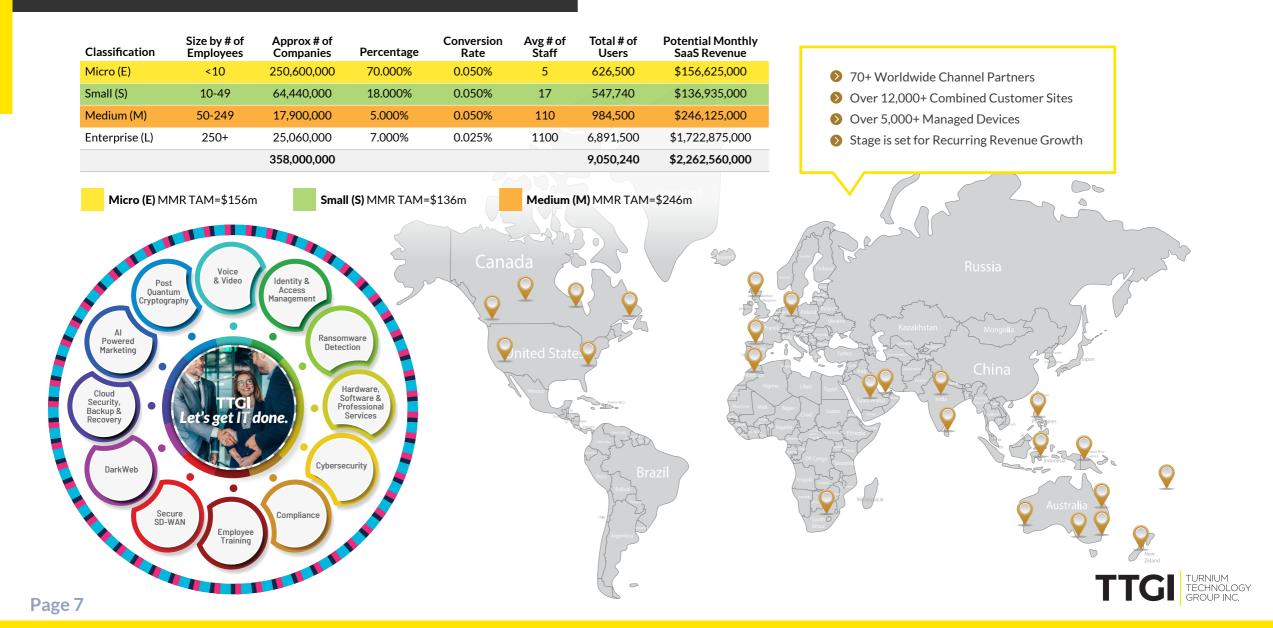


Telco.



# **Total Addressable Market**

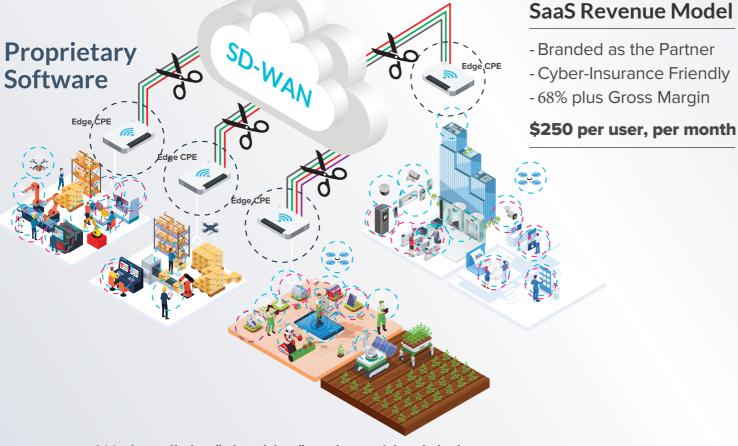
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### What we sell to the Partner

#### The Partner Sells to the End Client

# 



We install the "plumbing" and provide global connectivity across multiple locations...



...and then we provide the Fortress to ensure a global cybersecure environment with real-time monitoring.



# **Next Generation Universal Edge Device**



- Intel<sup>®</sup> Pentium<sup>®</sup> Gold Processor
- Turnium SD-WAN Proprietary Software
  - Al-based Advanced Level Routing Engine "NAIA"
  - Post Quantum Cryptography (PQC) Ready
  - Data Throughput up to 100Gbps
  - Embedded CyberLock Suite

turnium

- Zero Touch Global Provisioning
- Flexible Enterprise Grade Routing, Switching & Firewalling
- Intel<sup>®</sup> 2.5Gbps, plus support for 10, 40 & 80Gbps optical interfaces
- **5G Mobile interfaces with multi-carrier and global coverage**
- Intel<sup>®</sup> labs tested with certifications pending \_\_\_\_\_

**NAIA** Next-generation Artificial Intelligence & Automation



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# Canadian Small-Cap SaaS Software



#### "We believe our shares are undervalued"

#### Canadian SaaS Small Cap

|  |         | Price   | EV (\$M) | GM % | EBITDA % |      | EV/Sales |      | Re   | venue (\$I | M)   | Rev     | Growth  |
|--|---------|---------|----------|------|----------|------|----------|------|------|------------|------|---------|---------|
|  |         |         |          | 2025 | 2025     | 2024 | 2025     | 2026 | 2024 | 2025       | 2026 | 25E/24E | 26E/25E |
| Kneat  | KSI-CA  | \$6.15  | 502.6    | 57%  | 13%      | 10.3 | 7.4      | 5.5  | 48.9 | 68.3       | 91.8 | 40%     | 34%     |
| Vitalhub   | VHI-CA  | \$10.01 | 453.8    | 74%  | 25%      | 6.6  | 5.2      | 4.7  | 68.4 | 88.0       | 96.1 | 29%     | 9%      |
| Sylogist   | SYZ-CA  | \$8.05  | 194.5    | 55%  | 21%      | 3.0  | 2.9      | 2.6  | 65.6 | 67.6       | 73.6 | 3%      | 9%      |
| Intermap Technologies  | IMP-CA  | \$1.87  | 95.6     | 68%  | 16%      | 3.8  | 2.1      | 1.2  | 25.1 | 45.7       | 79.5 | 82%     | 74%     |
| <b>Xtract One Technologies</b>   | XTRA-CA | \$0.42  | 87.4     | 46%  | NM       | 5.3  | 5.5      | 3.5  | 16.4 | 15.8       | 25.3 | NM      | 60%     |
| Averages:  |         |         |          | 60%  | 19%      | 5.8  | 4.6      | 3.5  | 44.9 | 57.1       | 73.3 | 38%     | 37%     |
|  |         |         |          |      |          |      |          |      |      |            |      |         |         |
| Turnium  | TTGI-CA | \$0.055 | \$13.3   | 70%  | 18%      | 1.6  | 1.3      | 1.0  | 8.5  | 10.1       | 14.0 | 19%     | 39%     |
| No. Contraction of the second se |         |         |          |      |          |      |          |      |      |            |      |         |         |

| Acquisitions: |                            |                    |          |                |  |  |
|---------------|----------------------------|--------------------|----------|----------------|--|--|
| Date          | Target                     | Acquirer           | EV       | EV/Sales (TTM) |  |  |
| 1-Nov-24      | OneSoft Solutions (OSS-CA) | irth Solutions LLC | \$100M   | 9.0            |  |  |
| 2-Apr-24      | MediaValet (MVP-CA)        | STG Partners LLC   | \$78M    | 4.7            |  |  |
| 16-May-24     | TrueContext (TCXT-CA)      | Battery Ventures   | \$143M   | 4.4            |  |  |
|               |                            |                    | Average: | 6.0            |  |  |



# Cap Table April 2025



Date Range: 22 Jun '22 to 02 Apr '25

#### Fact: Claratti deal was based on 100% in Shares

| Turnium Techno  | ology Group Inc                             | - Cap Table                | Share Price             | \$                     | 0.055       |
|---|---|----------------------------|-------------------------|------------------------|-------------|
| Cap Table   |   |                            | Shares                  |                        | Value (C\$) |
| Common Shares Iss<br>Stock Options - In t<br>Warrants - In the I  |   | )g (1)                     | 190,629,112             | \$                     | 10,484,601  |
| Share Capital (dilu   | ted)  |                            | 190,629,112             | \$                     | 15,250,329  |
|   | ture (\$276,500 @ \$<br>ture (\$1.173M @ \$ | (3)                        | 1,728,125<br>14,662,500 |                        |             |
|   | ighted Avg Exercise<br>ed Avg Exercise Pri  | 16,575,440<br>64,927,539   | \$<br>\$                | 3,149,334<br>9,739,131 |             |
| Share Capital (fully  | / diluted)                                  |                            | 288,522,716             | \$                     | 12,888,464  |
| Total Debt  | \$5.3M                                      | Debt/EBITDA (2025E)        | 1.7                     |                        |             |
| Shares Held by Ma<br>Shares Held by Sti                           | 42,461,974<br>39,115,125                    |                            | 22.3%<br>20.5%          |                        |             |
| <ol> <li>including Earnout</li> <li>12% interest; conv</li> </ol> |   | l/2 warrant @ \$0.16; matu | res May 16, 2026        |                        |             |

2,500,000 0.70 0.60 0.50 0.40 2,000,000 0.30 0.20 1,500,000 Volume (Actual) [Local] 0.10 0.09 1,000,000 0.08 0.07 0.06 0.05 500,000 0.04 0.03 0 0.02 7/23 10/23 10/24 7/22 10/22 1/23 4/23 1/24 4/24 7/24 1/25 4/25

Lowest: 07 Mar '25 - 0.03 Highest: 12 Jul '22 - 0.6

TTGI TURNIUM TECHNOLOGY GROUP INC.

^ (including Earnout Shares + full NBPP offering)

# **Board of Directors**



#### Doug Childress, CEO, Director, Claratti Founder

Is an experienced company director with 38 years' experience as a Technologist having spent his past 26 years as Chairman and Chief Executive Officer.

With years of technical knowledge, proven leadership skills, and unwavering drive and commitment to taking Turnium forward into the next era of its growth phase.



#### Erin Campbell, ICD.D, Director

Has over 25 years as an entrepreneur and business advisor experience with board and corporate governance in growth and rapidly evolving technology and industrial companies.

Erin is the founding partner of Moneta Partners, an organization providing capital markets and corporate finance advisory services.



Ralph Garcea, P. Eng, MBA, Chairman

Co-founded Focus Merchant Group in September 2018 and has over 22 years of experience in senior positions at major domestic and international investment firms, and boutiques. Ralph is an aerospace engineer, and has experience running a software division of a global technology company. He is a Director of TSX-listed Converge Technology Solutions and TSXV-listed Edgewater Wireless Systems.



#### **Craig Pentland**, **Director**

Is an experienced company director with over 25 years' experience working within the Public accounting industry.

He is a Chartered Accountant, Certified Practicing Accountant, Chartered Tax Adviser and holds an MBA. Mr. Pentland is currently a director of SLS Advisory, Margosa Graphite Ltd, and CGS Australia Ltd.



Johan Arnet, Director, Turnium Co-Founder Has over 25 years of IT, Internet & Telecommunications experience. He developed the proprietary software that is the underlying technology and is a well-respected thought leader in networking and SD-WAN technologies in North America.



#### Jim Lovie, Director

Has held senior executive roles with Xerox, Bell Canada, and most recently, with Rogers Communications as EVP Sales.

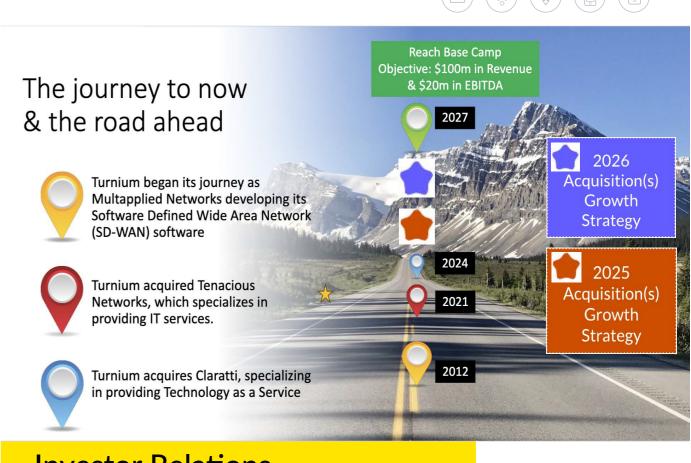
Jim brings significant expertise in sales, service, and distribution to Turnium.



# **Corporate Summary**

- We believe our shares are undervalued trading at ~1x revenue vs our competitors at ~5x
- Our goal is to reach Base Camp by 2027 and to generate \$100M in Revenue with \$20M in EBITDA
- B2B Channel Strategy should drive 20%+ EBITDA margins
- Established Channel provides access to a potential TAM of \$500M+ in Monthly Recurring Revenue
- Claratti has help transform TTGI from a "Product based" company into a "Solutions based" company
- The team are in place, our solution is one of a kind, the TAM is real and our world wide channel partners are ready.

# Let's get IT done.



#### **Investor Relations**

- Headquartered in Vancouver, British Columbia, with distribution through channel partners selling telecommunications, managed services, wired and wireless internet services, and Internet of Things (IoT) solutions across North America, Europe, Middle East, Africa, and Asia Pacific.
- Led by a passionate team of technology veterans with deep experience in technology design, delivery, sales, marketing, and finance.

#### Contact

Bill Mitoulas, IR Manager e investor.relations@ttgi.io t +(416) 479-9547

